Sales Commission Management is only a few clicks away

Invertech Corporation is proud to introduce its **Invertech Commission1 Sales Commission Software**. This much anticipated release is a full featured software application allowing any company to create and manage sales commission data quickly and easily using sales information from either **Peachtree Complete** or **Premium Accounting**.

> "It was extremely easy to setup and immediately conformed to our commission structure. It was 100% of what we needed right out of the box." Mike Rourk Applied Thermal Systems Team

In minutes you will be able to integrate the most powerful sales commission application on the market with your existing software showing you an *immediate return on your investment*. Sales commissions can be calculated based on a combination of variables including:

- Paid vs. Unpaid Invoices
- Gross revenue or Gross margin
- Sales draws against commissions
- Commission generated on graduating scales
- Split commissions
- And more...

Stop Wasting Time and Money!

Don't spend another minute exporting and manipulating data or buying expensive customized reports. This full features <u>software</u> <u>application</u> will allow you to setup an accurate sales commission management process that adapts to your company policies today.

Now you can control how commissions are generated and what sales data to generate them from. Need to reverse a transaction? No problem. With Invertech Commission1 any commission payment can be reversed and tracked by invoice number putting you in complete control of your data.

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sales@invertech-corp.com



Commission Sales Commission Management

\$695.00 US

Visit us at <u>www.invertech-corp.com</u> to download your FREE 30 day trial!

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"What used to take us days to calculate and administer now takes a few minutes. This software has truly saved us administrative time.

> Steve Mueller Mueller Mfg., Inc.

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"Invertech software has helped me more than any other software system I have ever used."

Cindy Lee Culpepper Western Shelter Systems

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Establish Commission Parameters

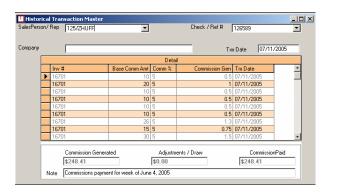
Invertech Commission1 puts you in complete control over how your sales commissions will be generated based on a selection of variables. Combine parameters to fit your specific company needs eliminating any customization.

om	mission Parameters
7	Calculate [Subject to Commission] Items Only
V	Generate Commissions on Paid Invoices Items Only
П	Calculate Commissions on House Acct ID
	If unchecked COMMISSIONT WILL NOT calculate commission on the House Acct ID Do Import, all Invoices without a Sales Person / Rep will be assigned to the House Acct, A Sales Person / Rep must be established in COMMISSIONT for the House Acct ID
	House Acct ID
-	Calculate Commission on Freight
	Gross Revenue (Less Taxes)
	Gross Margin Profit Margin >= 0 % (Set to 0 for any profit %. Does not apply to Mgrs Commission)
	Split Commissions Required Use Split Master to set up commission formulas
	Commissions Based on Graduating Scale M [M]onth, [Y]ear, [T]otal
	S (Stales, / Phofit
	Sales Manager makes commission on each sale
	Process total minus previous commission amount
	If unchecked, commission will calculate on the process total
	Enable Promotion / Show Codes Codes must be entered into Customer PD Field on Invoice
Pr	imary Commission Basis SalesPerson
Coi seli	minission consolidation by salesperson, product, territory, product code. Invoice specific for all actions. Qty counts available for Product Basis only.
Se	t Territory to S ZjpCode or and Type S Customer (Bjill To or (S)tate ISThip To
Sa	ales Person Draw Activation
	SalesPerson Draw Activated

You may modify the commission parameters at any time providing you with the flexibility and scalability to grow your commission things with your company.

Track Commission Payments

Invertech Commission1 keeps track of commission payments made to each salesperson after finalizing your commission calculations. Complete details are presented on not only what commission checks were written but also the invoices the commissions were calculated from.



Payments can also be reversed by invoice number due to product returns or improper commission payment allocation.

Test Commission Calculations

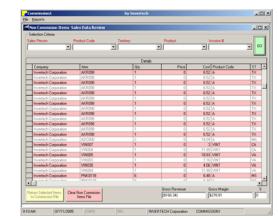
Before processing your sales commissions test your calculations first. This allows you to verify that sales commissions have been generated accurately based on your specific requirements.

	alesPerson/Rep Mitch G	-		🗾 Company	Invertech Co		Txx Date 07/08/20	05
							Txx Date 10//00/20	
				Test Results Detail	-	1-		
	Inv #	Base Comm Amt		Commission	Trx Date	Comment		
۲	123	249975	0	0	07/08/2005			
	123	25115	0	0	07/08/2005			
	124	49995	0	0	07/08/2005			
	125	124987.5	0	0	07/08/2005			
	125	12557.5	0	0	07/08/2005			_
	126	499950	0	0	07/08/2005			
	126	50230	0	0	07/08/2005			_
	Total Cash Draw	Cash Draw Di	Je	Adjustments	Commissio	n	Commission Due	
	\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	

Testing your commission calculations is also a great way to determine future commission formulas based on estimated changes.

Identify Non-Commissionable Parts

Identify each product that was not included in commission calculations based on your company parameters. These could be parts not marked as commissionable or don't have prices attached to them.



Once identified you can make the adjustments to each part for inclusion in future commission calculations

Don't wait to get the functionality you need to *better manage your sales commission data*. Find out how **Invertech Commission1** can impact your business <u>TODAY</u>.